

CURRICULA VITAE FOR ADVANCED SERVICES PANELISTS

I. ROSE CLAYTON

Ms. Clayton received her Business Administration education from the University of Richmond. She has been employed with Verizon Services Corporation (formerly Bell Atlantic) since 1979. She spent her first five years with Bell Atlantic in the Commercial Business Unit handling complex services such as Wide Area Telephone Service, Hi-Capacity Services and claims for large commercial customers. After that time, Ms. Clayton held various management positions of increasing responsibility in the Staff Department writing Methods and Procedures for business and residential Service Centers, working with customer measurements and developing change management controls and processes.

In 1987 Ms. Clayton accepted a position with Bell Atlantic's Carrier Access Services Department. In this position she was responsible for Billing Output Specifications, deviations as they related to National Standards and also acted as liaison between carriers, end users, marketing staffs and Bell Atlantic's Information Systems programmers on ordering and provisioning and requirements. In 1996, Ms. Clayton was assigned to the Interconnection and Unbundled Services Department (now, Wholesale Markets) and was responsible for the development and implementation of Unbundled Network Elements, specifically the development of unbundled loops and unbundled switching, in accordance with the requirements and obligations of the Telecommunications Act of 1996. In 1998, Ms. Clayton was promoted to Senior Specialist, and was dedicated to the effort within the fourteen Bell Atlantic states (a combined Bell Atlantic/Nynex Company) of developing and implementing xDSL capable unbundled loops. In this capacity Ms. Clayton was responsible for business policy formulation, product development, pricing arrangements, loop qualifications and conditioning for xDSL loops. Her responsibilities also included active participation in the New York Commission's

xDSL/Line Sharing/Line Splitting Collaboratives and eventually, becoming Product Manager for Line Sharing in addition to the xDSLs. In her current Senior Specialist position with Verizon, Ms. Clayton continues to manage the xDSL unbundled loop offerings, loop conditioning, and Line Sharing for the entire Verizon territory.

II. PAUL RICHARD

Mr. Richard earned a Bachelor's degree in Mathematics and Economics from Colgate University and a Masters in Business Administration in Finance from New York University's Stern School of Business. Prior to his present position with Verizon Services Corporation, Mr. Richard developed interexchange carrier access products, including SS7 signaling, 45 MBPS multiplexing and SONET transport. In addition to his Marketing experience, Mr. Richard has held various assignments in Network Planning and Federal Regulatory during his 22 years with New York Telephone, NYNEX, Bell Atlantic and Verizon.

III. RICH ROUSEY

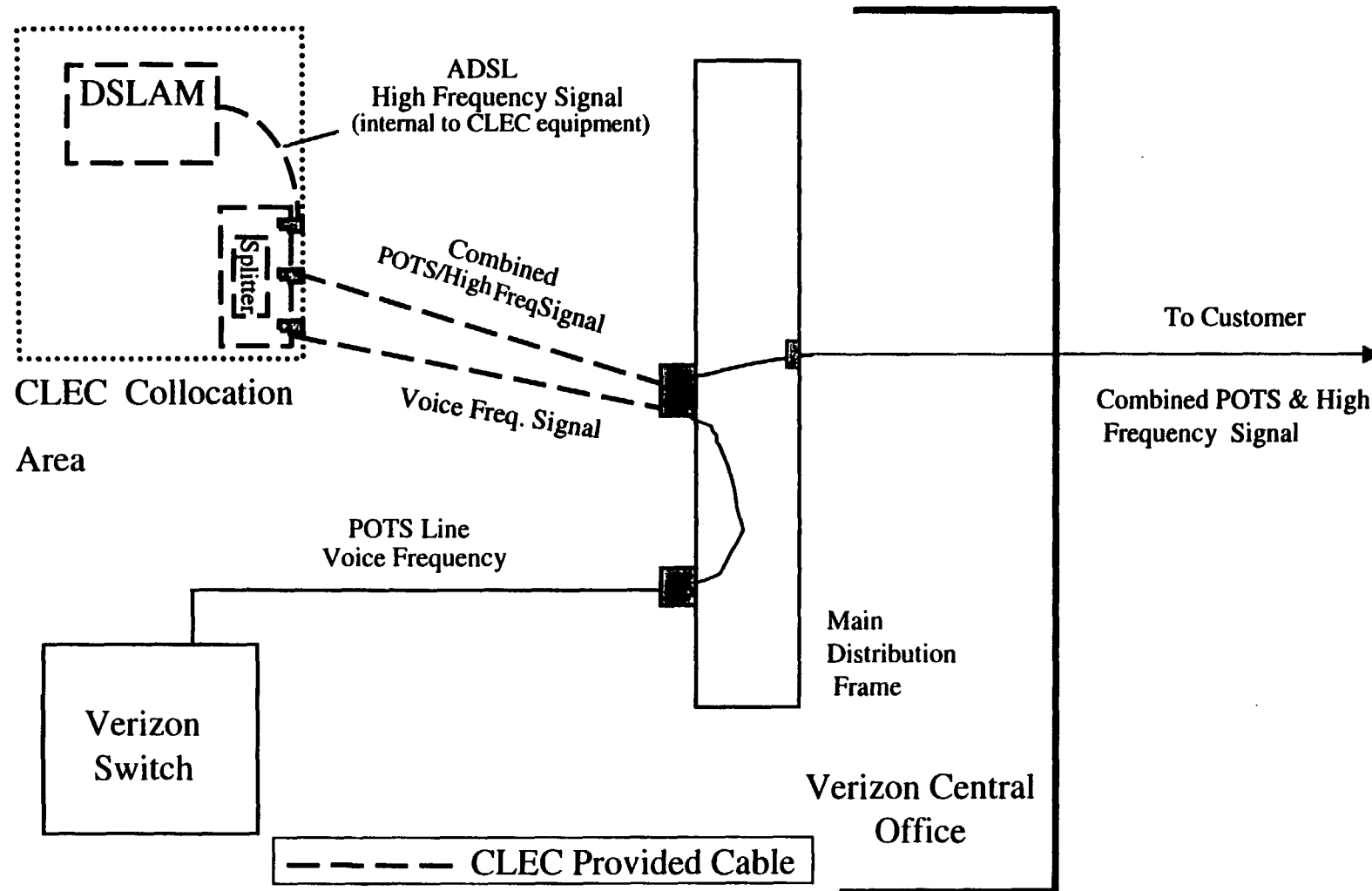
Mr. Rousey is currently working towards an Associate's degree at North Lake Community College located in Irving, Texas. Mr. Rousey has over 25 years of experience with the former GTE and Verizon Services Corporation. He has been developing CLEC-oriented products in Wholesale Service Marketing since 1996, and helped introduce such products as Interim Number Portability, Local Number Portability, Unbundled Loops, Unbundled Sub-Loops, Line Sharing, Enhanced Extended Links, Unbundled Network Interface Devices and Remote Terminal Collocation. Prior to his present position, Mr. Rousey held various positions with increasing responsibility within the Wholesale Organization as well as both the Consumer and Business Organizations.

IV. JOHN WHITE

Mr. White began his engineering studies at the University of Buffalo, and received a Bachelors in Business Administration, and a Masters in Business Administration from Pace University, where he have also continued graduate work in Finance and Economics as part of a DPS program. Before joining Verizon Services Corporation's wholesale organization in June 1999, Mr. White worked in the Bell Atlantic Technology organization as the Executive Director, Transport Technology Planning. Mr. White has been employed by Verizon or by its affiliates and predecessor companies since 1966. During the first twelve years of his career, Mr. White was directly involved in virtually every aspects of outside plant engineering. He then went on to managerial positions in Construction, Installation and Maintenance, as well as Engineering in both line and staff capacities.

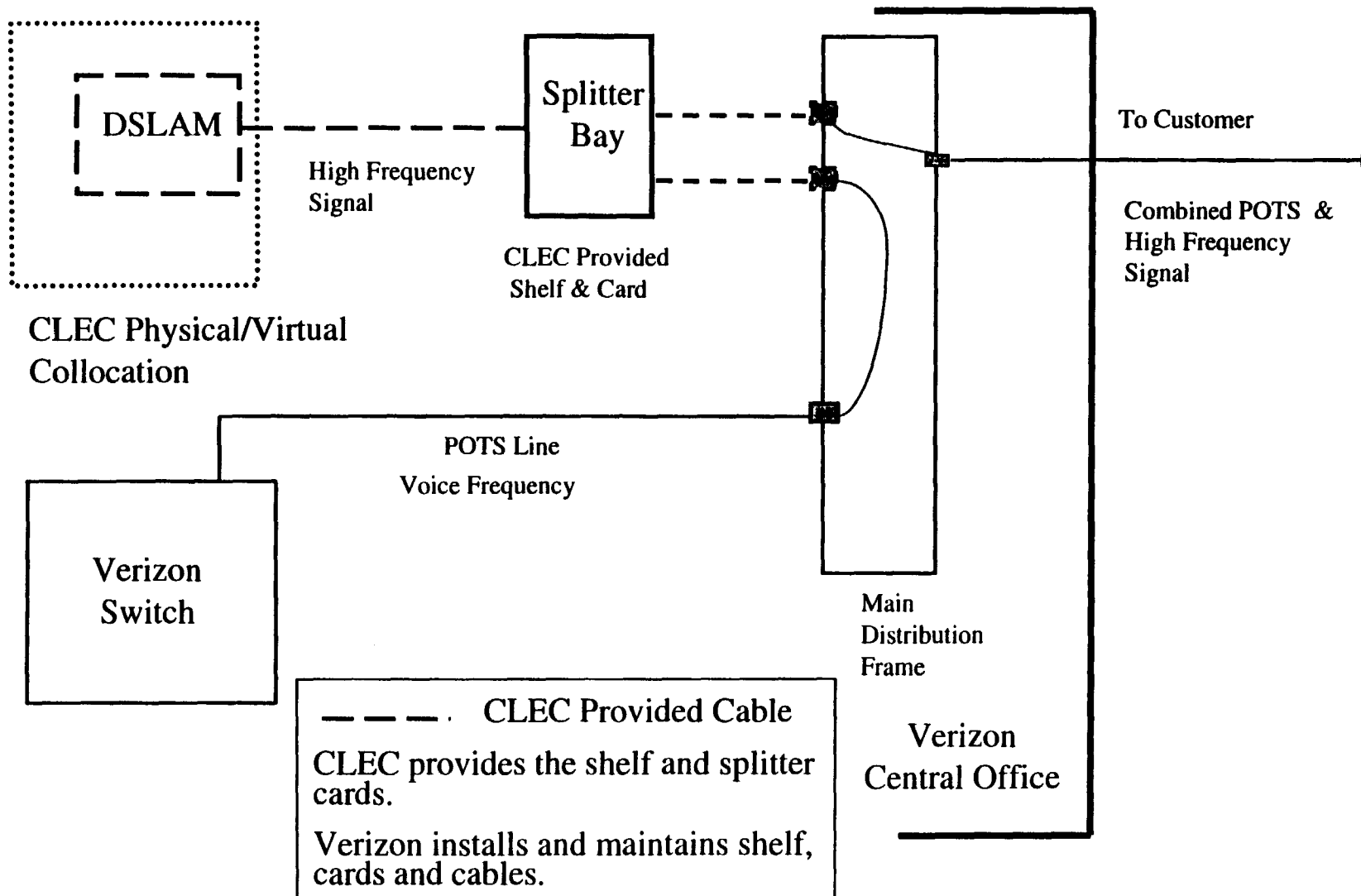
Verizon Line Sharing

Physical Collocation - CLEC Owned Splitter

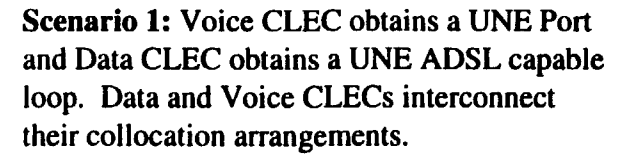


Verizon Line Sharing

Virtual - CLEC Owned Splitter



Line Splitting on All Copper Loops



Assumption: Voice and Data CLECs are both collocated and are not the same providers.

This description is being provided as ordered by the Public Utilities Commission, is provided for discussion purposes only and is subject to change.

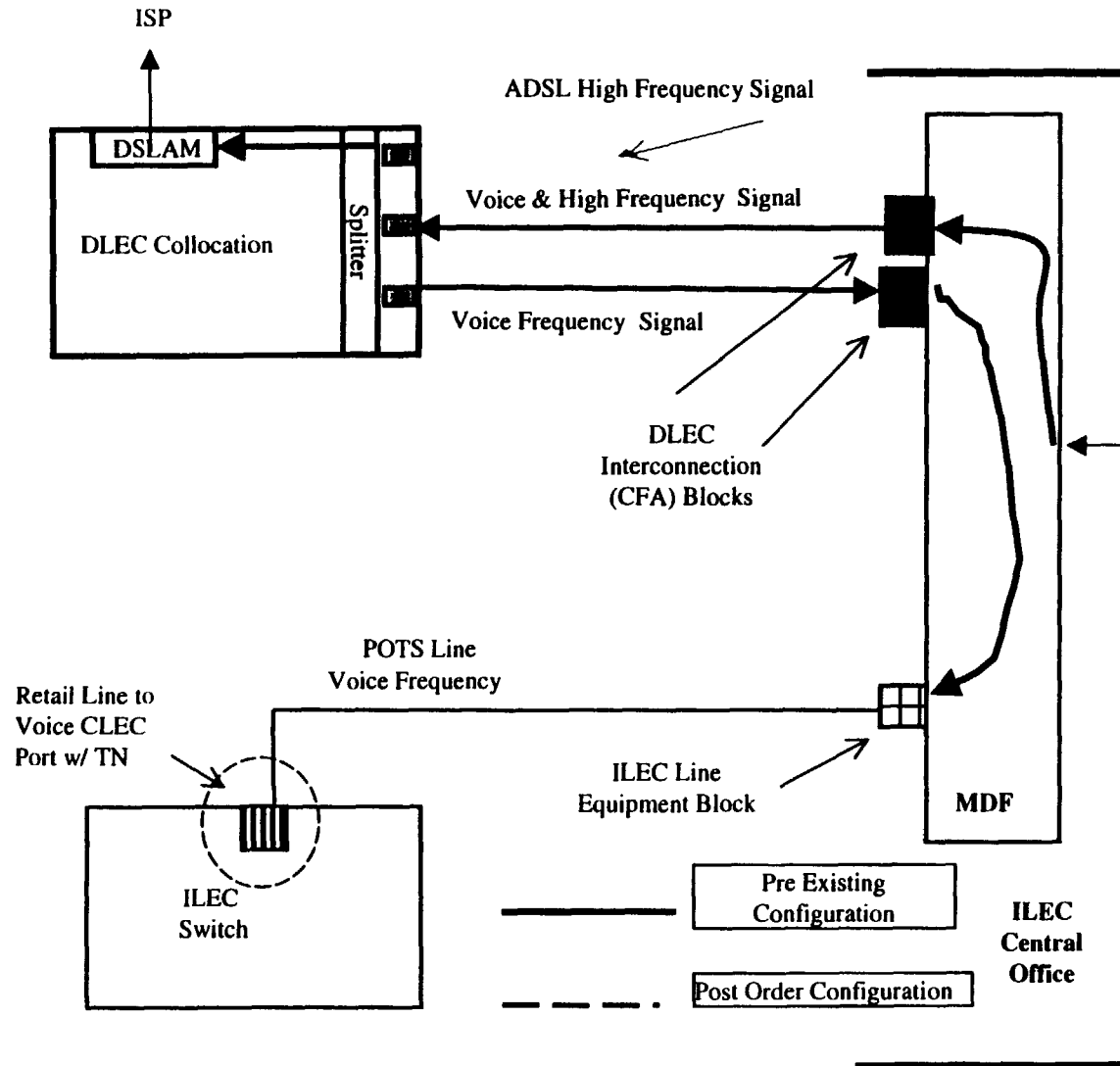
This description is provided to indicate that an End User in this state can obtain both voice and data services today provided by voice and data CLECs using existing FCC defined Unbundled Network Elements. No OSS modifications are required to provide this currently available configuration.

June 22, 2001

Line Splitting on All Copper Loops Future View

DLEC Line Sharing Converts to Voice CLEC w/ DLEC Data

Verizon Virginia Inc.
CC Docket Nos. 00-218, 00-249,
00-251
Exhibit ASP-5



Scenario 2: DLEC Line Sharing with ILEC,
EU converts to a Voice CLEC and retains
DLEC Data (Line Splitting).

Assumptions: Line sharing pre-exists prior to
line splitting being requested.

Voice and Data CLECs could be the same
provider or different for line splitting
arrangement.

To EU Customer (Circuit ID)

Combined Voice & High
Frequency Signal

This description is being provided as ordered by the
Public Utilities Commission, is provided for discussion
purposes only and is subject to change.

This arrangement does not exist today nor is this
description an offer to develop such an arrangement. It
is merely a possible configuration of how line splitting
could be arranged if Line Sharing currently exists on an
end user's analog copper loop. No systems work has
been developed to make this type of arrangement
available.

All rights to object to this arrangement are reserved.

June 22, 2001

Line Splitting on All Copper Loops Future View

Verizon Virginia Inc.
CC Docket Nos. 00-218, 00-249, 00-251
Exhibit ASP-6

Voice CLEC Migrates UNEP to Adds DLEC Data
(Line Splitting)

Scenario 3: Voice CLEC UNEP account adds DLEC Data (Line Splitting).

Assumptions: UNEP pre-exists prior to line splitting being requested.

Voice and Data CLECs could be the same provider or different for line splitting arrangement.

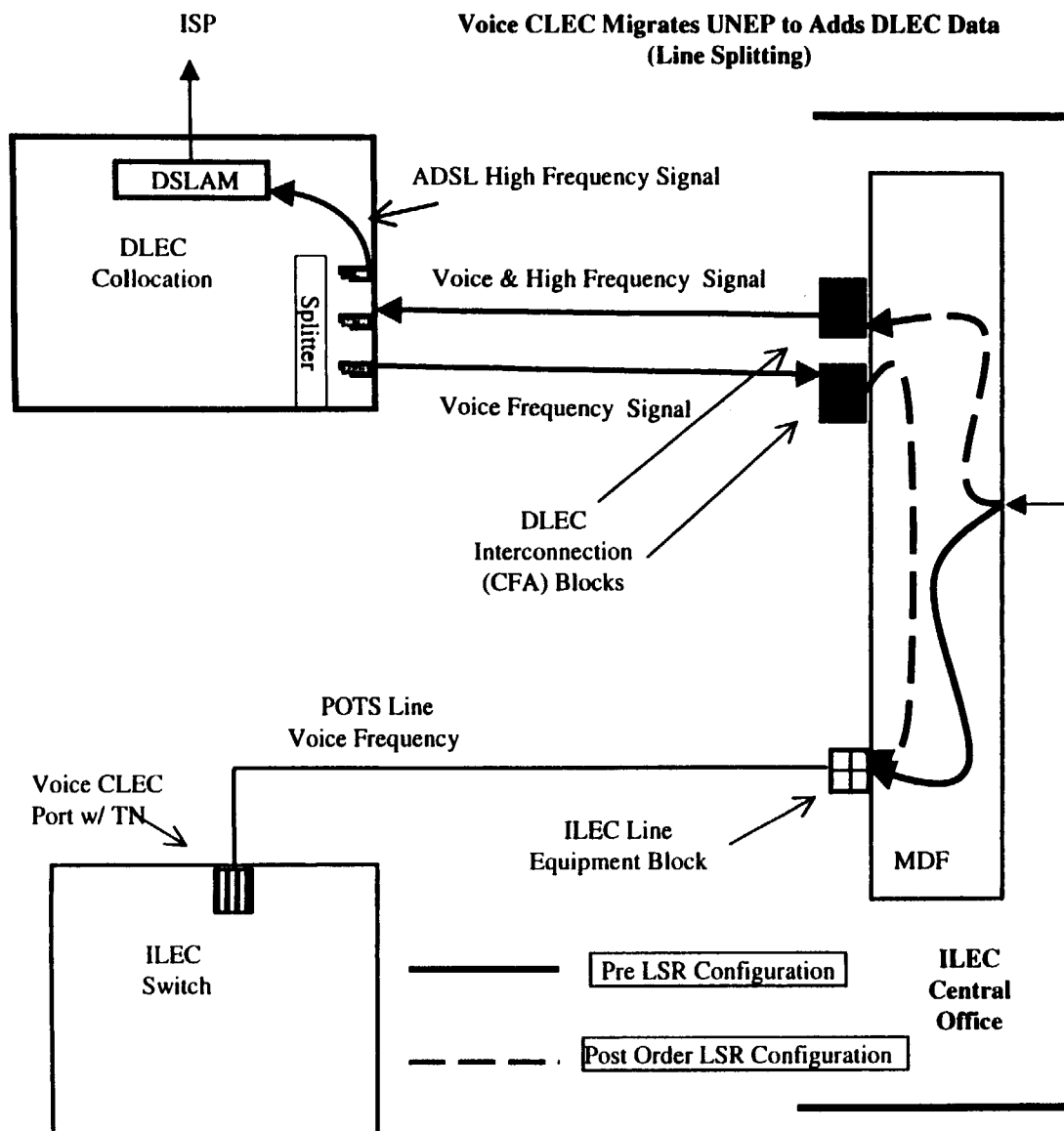
To EU Customer
(Circuit ID)

Combined Voice
& High
Frequency
Signal

This description is being provided as ordered by the Public Utilities Commission, is provided for discussion purposes only and is subject to change.

This arrangement does not exist today nor is this description an offer to develop such an arrangement. It is merely a possible configuration of how line splitting could be arranged if Line UNEP currently exists on an end user's analog copper loop. Assumes that the loop is qualified for data capability. No systems work has been developed to make this type of arrangement available.

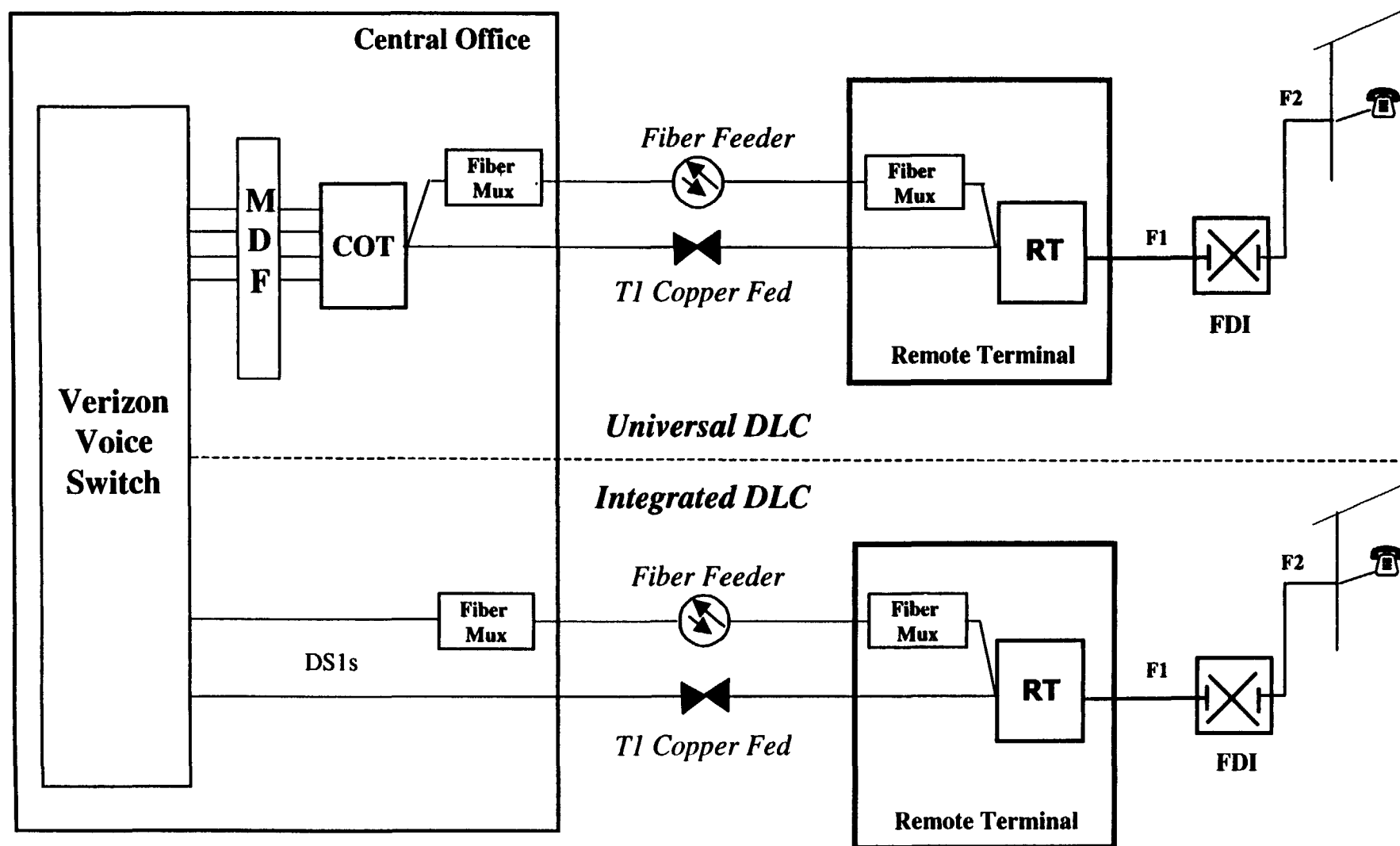
All rights to object to this arrangement are retained. Verizon is under no obligation to provide new combinations.



June 22, 2001

verizon Generic Digital Loop Carrier Design

Verizon Virginia Inc.
CC Docket Nos. 00-218,
00-249, 00-251
Exhibit ASP-7

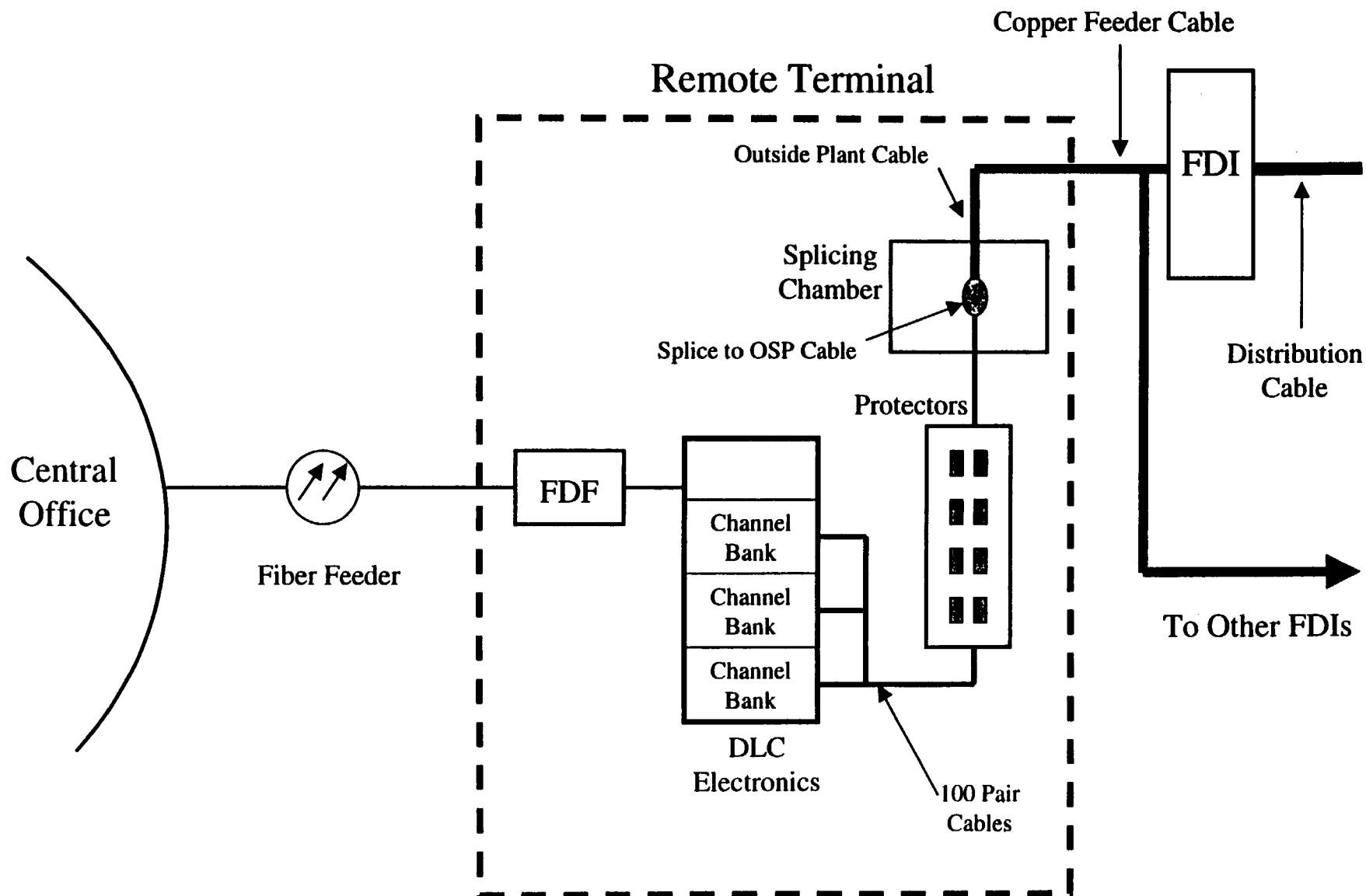




Typical Remote Terminal Architecture

Verizon Virginia Inc.
CC Docket Nos. 00-218, 00-
249, 00-251

Exhibit ASP-8



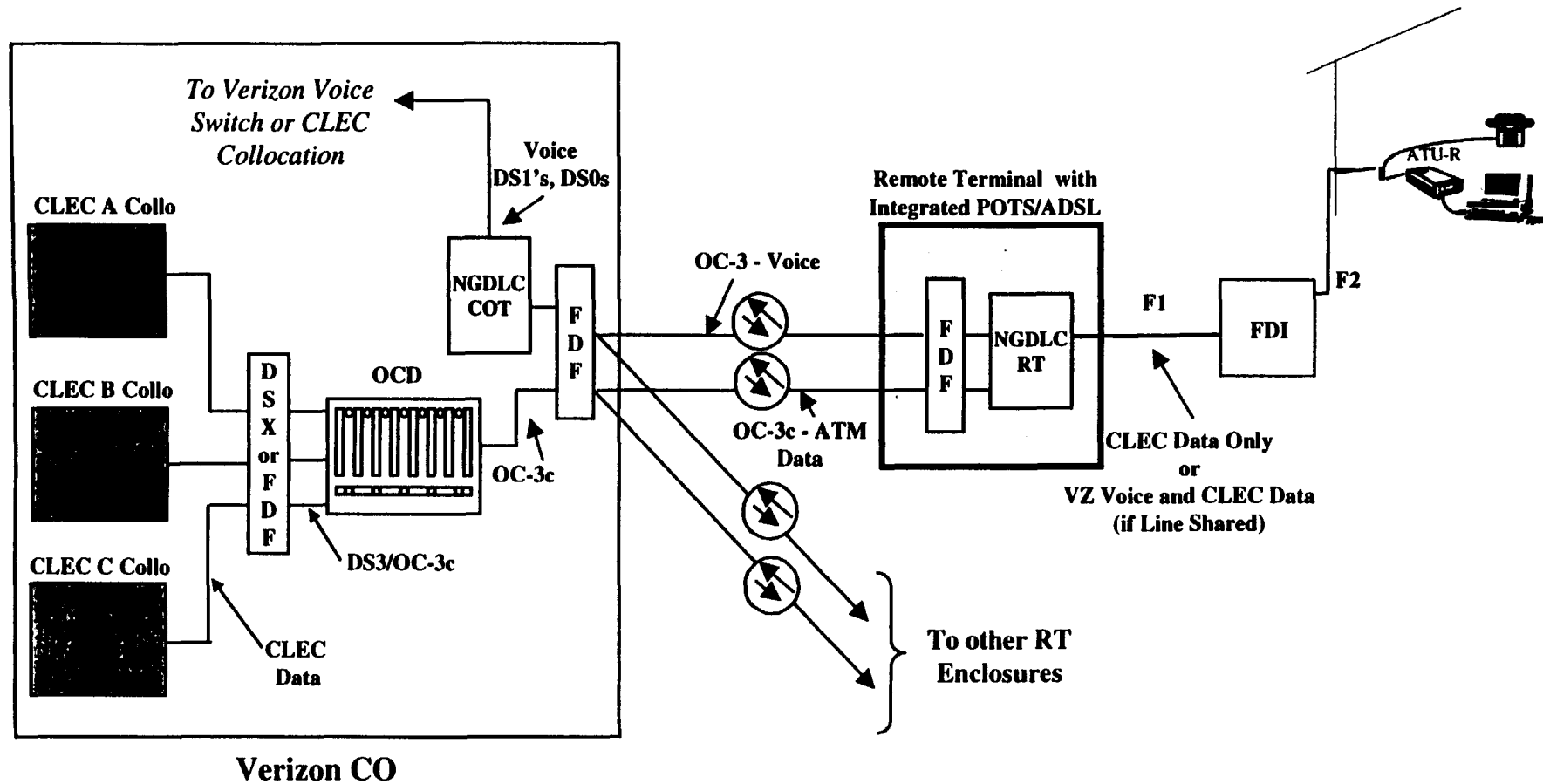


ALL STATE LEGAL 800 222 0510 L311 RECYCLED

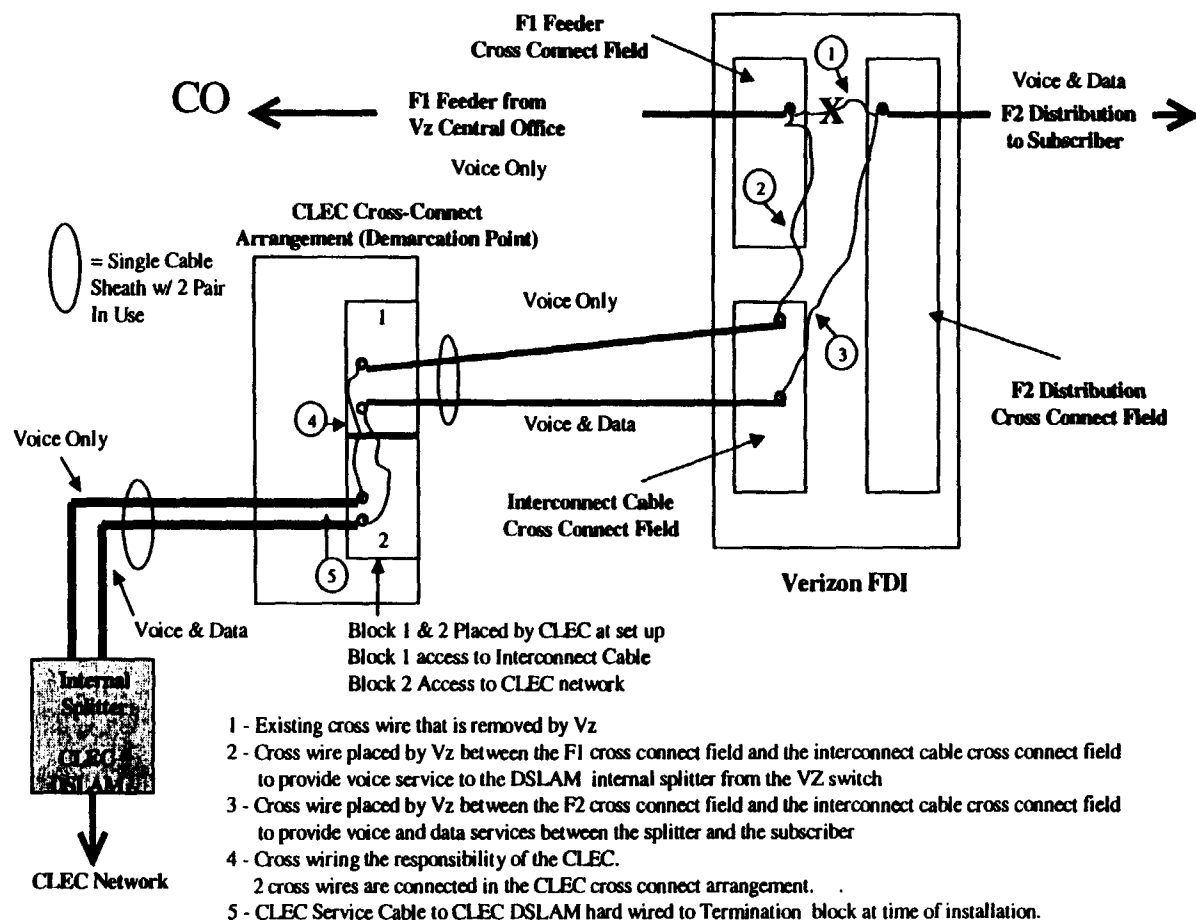


NGDLC with Separate Voice and Data Transport

Verizon Virginia Inc.
CC Docket Nos. 00-218,
00-249, 00-251
Exhibit ASP-9



Sub-Loop Interconnect Arrangement



Before the
FEDERAL COMMUNICATIONS COMMISSION **RECEIVED**
Washington, D.C. 20554

SEP 27 2001

In the Matter of)
Petition of WorldCom, Inc. Pursuant)
to Section 252(e)(5) of the)
Communications Act for Expedited)
Preemption of the Jurisdiction of the)
Virginia State Corporation Commission)
Regarding Interconnection Disputes)
with Verizon Virginia Inc., and for)
Expedited Arbitration)

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

CC Docket No. 00-218

In the Matter of)
Petition of Cox Virginia Telecom, Inc., etc.)

CC Docket No. 00-249

In the Matter of)
Petition of AT&T Communications of)
Virginia Inc., etc.)

CC Docket No. 00-251

**VERIZON VA'S DIRECT TESTIMONY ON NON-MEDIATION ISSUES
(CATEGORIES I AND III THROUGH VII)**

RESALE

- JOSEPHINE MAHER

JULY 31, 2001

Before the
FEDERAL COMMUNICATIONS COMMISSION
Washington, D.C. 20554

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Corporation Commission Regarding)	
Interconnection Disputes with Verizon)	
Virginia Inc. and for Arbitration)	
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Petition of AT&T Communications of)	
Virginia Inc., Pursuant to Section 252(e)(5))	CC Docket No. 00-251
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<u>Virginia Inc.</u>)	

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JULY 31, 2001

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1 **I. INTRODUCTION**

2 **Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

3 A. My name is Josephine Maher and my business address is 125 High Street, Boston,
4 Massachusetts.

5
6 **Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

7 A. I am employed by Verizon as a Senior Staff Consultant -- Local Services Product
8 Management in Verizon Network Services Group -- Wholesale Markets, which is
9 the Verizon business unit responsible for serving resellers and other competitive
10 local exchange carriers ("CLECs"). I have product management responsibility for
11 resale products in the former Bell Atlantic territories, including Virginia.

12
13 **Q. PLEASE SUMMARIZE YOUR EDUCATIONAL BACKGROUND AND**
14 **EXPERIENCE IN THE TELECOMMUNICATIONS INDUSTRY.**

15 A. My educational background and experience in the telecommunications industry is
16 described in detail at Exhibit Resale-1. As highlighted therein, during my twenty-
17 two year career with Verizon and its predecessor companies, I have held a variety
18 of positions with increasing levels of responsibility in Customer Services, Human
19 Resources and Marketing departments.

20 **Q. PLEASE STATE IN GENERAL TERMS YOUR RESPONSIBILITIES.**

21 A. As a senior staff consultant for resale services, my principal responsibilities
22 include the development, implementation, and ongoing product management of
23 resale products. I am also responsible for the completion of tariff filings where

1 required, and for support of other Verizon organizations in negotiation with
2 CLECs regarding resale products.

3
4 **II. PURPOSE AND OVERVIEW OF TESTIMONY**

5 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS**
6 **PROCEEDING?**

7 A. The purpose of this testimony is to explain the contract provisions Verizon VA
8 proposes with respect to the Resale issues raised by Petitioners or Verizon VA in
9 this proceeding, to support Verizon VA's position with respect to the Resale
10 issues, and to respond to the contract language and positions of the Petitioners on
11 the resale issues.

12
13 **Q. CAN YOU PROVIDE AN OVERVIEW OF THE RESALE ISSUES NOT**
14 **BEING ADDRESSED IN MEDIATION?**

15 A. Yes. There are two issues unique to Verizon VA and AT&T. The first arises
16 from AT&T's contention that Verizon VA must provide vertical features on a
17 stand-alone basis to AT&T for resale at a wholesale discount even though
18 Verizon VA does not offer vertical features at retail on a stand-alone basis (Issue
19 V-10). The second relates to AT&T's proposal to purchase advanced services for
20 resale from Verizon VA (Issue V-9). There were other resale issues raised in this
21 proceeding, which are currently being addressed in mediation. If necessary, I will
22 address those issues at a later date.

1 **III. RESALE OF VERTICAL SERVICES (ISSUE V-10)**

2 **Q. WHAT DOES AT&T PROPOSE WITH RESPECT TO VERTICAL**
3 **SERVICES?**

4 A. AT&T proposes that Verizon VA be required to offer its vertical features for resale
5 at the wholesale discount without the concurrent purchase and resale of the basic
6 dial tone service with which those vertical features are *always* sold at retail.

7
8 **Q. WHAT ARE VERTICAL SERVICES?**

9 A. A vertical service is a telecommunications service that Verizon VA provides over
10 and above the basic dial tone service, such as Call Forward Busy Line/Don't
11 Answer.

12
13 **Q. UNDER WHAT TERMS AND CONDITIONS DOES VERIZON VA**
14 **OFFER VERTICAL SERVICES AT RETAIL?**

15 A. Pursuant to Verizon VA's retail tariff, a retail customer must purchase Verizon
16 VA's basic dial tone service in order to order or use vertical services Verizon VA
17 offers at retail. General Services VA. No. 203 Section 21A, B1, and B7. Indeed,
18 as a practical matter, a customer must have basic dial tone service in order to use
19 a vertical service.

20
21 **Q. DOES VERIZON VA'S RETAIL TARIFF SET FORTH RATES AND**
22 **CHARGES FOR VERTICAL SERVICES SEPARATE FROM THE BASIC**
23 **DIAL TONE SERVICE?**

1 A. Yes. Verizon VA's retail tariff sets forth separate rates and charges for vertical
2 services. But a retail customer must have the basic dial tone service to order and
3 use vertical services. Of course, a customer may have the basic dial tone service
4 without ever ordering or using a vertical service. Accordingly, it is appropriate
5 for Verizon VA to set forth rates and charges for vertical services that are distinct
6 from the rates for basic dial tone service.

7
8 **Q. DOES VERIZON VA PROVIDE VERTICAL SERVICES TO ANY**
9 **CUSTOMER TO WHOM IT DOES NOT ALSO PROVIDE A DIAL TONE**
10 **LINE?**

11 A. Yes, but not at retail. Verizon VA provides vertical services to Enhanced Service
12 Providers ("ESPs") on a wholesale basis even though ESPs do not also purchase
13 the basic dial tone service. ESPs resell Verizon VA's vertical features to an end
14 user in connection with a service such as voice messaging. The provision of
15 vertical features to ESPs is therefore not a retail offering but a wholesale offering
16 and not subject to the discounted resale obligations. Allowing AT&T, as it
17 requests, to purchase vertical services at a wholesale discount would be unfair to
18 the ESPs who have always purchased vertical services from Verizon VA with no
19 discount. It would also discriminate in favor of AT&T and put ESPs, who must
20 purchase stand alone vertical features at retail, at a cost disadvantage.

1 **IV. RESALE OF ADVANCED SERVICES (ISSUE V-9)**

2 **Q. WHAT DOES AT&T PROPOSE WITH RESPECT TO THE RESALE OF**
3 **ADVANCED SERVICES?**

4 A. AT&T wants Verizon VA to agree that AT&T may purchase for resale any
5 advanced services, including but not limited to any digital subscriber line
6 services, offered by Verizon VA, or by Verizon affiliates, subsidiaries, or other
7 entities.

8
9 **Q. DOES VERIZON VA PROVIDE ADVANCED SERVICES?**

10 A. No. pursuant to a condition of this Commission's order approving the merger of
11 Bell Atlantic and GTE, the entity now known as Verizon Communications was
12 required to establish a separate data affiliate. That separate data affiliate is
13 Verizon Advanced Data Inc. ("VADI").¹ VADI's affiliate, VADI-VA, offers
14 advanced services in Virginia. Accordingly, it is VADI-VA--and not Verizon
15 VA—that currently provides advanced services to Verizon's voice customers.

16
17 **Q. IS VERIZON VA AUTHORIZED TO ENTER INTO CONTRACTUAL**
18 **COMMITMENTS ON BEHALF OF VADI?**

19 A. VADI and VADI-VA are separate corporate entities for which Verizon VA is not
20 authorized to make contractual commitments. Verizon VA itself has negotiated

¹ See *In re Application of GTE Corporation, Transferor and Bell Atlantic Corporation, Transferee, For Consent to Transfer Control of Domestic and International Sections 214 and 310 Authorizations and Application to Transfer Control of a Submarine Cable Landing License, Memorandum Opinion and Order*, 15 FCC Rcd 14032 at ¶ 260-72 (2000).

1 and filed a separate interconnection agreement with VADI, and AT&T is free to
2 do the same. Alternatively, AT&T is free to purchase from VADI's tariff.

3

4 **Q DOES THIS CONCLUDE YOUR TESTIMONY?**

5 **A. Yes, it does.**

6

Declaration of Josephine Maher

I declare under penalty of perjury that I have reviewed the foregoing panel testimony and that those sections as to which I testified are true and correct.

Executed this 30th day of July, 2001.



Josephine Maher